

Excelland Robotics (Wuxi) Co. Ltd.
優地機器人(無錫)股份有限公司

(A joint stock company incorporated in the People's Republic of China with limited liability)
(the “Company”)

**PROCEDURES FOR SHAREHOLDERS TO PROPOSE A PERSON FOR
ELECTION AS A DIRECTOR OF THE COMPANY**

1. If a shareholder who individually or jointly hold more than 1% of the shares of the Company (the **“Shareholder”**) wishes to propose a person other than a retiring director of the Company (the **“Director”**) for election as a Director, the Shareholder must deposit a written notice (the **“Notice”**) to the principal place of business of the Company in the Hong Kong, which for the time being is at 19/F, Golden Centre, 188 Des Voeux Road Central, Hong Kong, for the attention of the joint company secretaries of the Company (the **“Joint Company Secretaries”**).
2. The Notice must state clearly the name, the contact information of the Shareholder and his/her/ their shareholding, the full name of the person proposed for election as a Director, including the person's biographical details as required by Rule 13.51(2) of the Rules Governing the Listing of Securities on The Stock Exchange of Hong Kong Limited (the **“Listing Rules”**), and signed by the Shareholder concerned (other than the person to be proposed). The Notice must also be accompanied by a letter of consent (the **“Letter”**) signed by the person proposed to be elected on his/her willingness to be elected as a Director.
3. The period for lodgment of the Notice and the Letter will commence on the day after the despatch of the notice by the Company of the general meeting appointed for election of Directors and end no later than seven (7) days prior to the date of such general meeting and the minimum length of the period during which the Notice to the Company may be given will be at least seven (7) days.
4. The Notice and the Letter will be verified with the Joint Company Secretaries and upon their confirmation that the request is proper and in order, the Joint Company Secretaries will ask the Nomination Committee of the Company and the board of directors of the Company to consider to include the resolution in the agenda for the general meeting proposing such person to be elected as a Director.

Notes: If there is any inconsistency between the English and Chinese versions of this document, the English version shall prevail.